

ANN WAITE FCII

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Nationality British
Interests Golf, skiing, cooking, wine tasting, travel

Experience

- 2013- **AW Marine Ltd**
Director
Formed AW Marine Ltd to provide worldwide Marine Claims Consultancy services
- Association of Average Adjusters**
Secretary
- 2006-2013 **Aon (incorporating Benfield Group, acquired in 2009), London**
2011-2013: Head of Hull Team
- During 2011 managed a restructure of the Hull placing area within Marine London (bringing five teams into one); assuming position of Head of Hull in London in addition to the claims role
 - Management of placing brokers and technical staff for Aon Marine's hull. Implementation of new and best practice and integration across other areas of marine, both within London and globally
 - Extensive travel, both from production and claims servicing perspectives
 - Often involved in assisting or solving issues/problems for Aon offices worldwide
- 2009-2013: Global Head of Marine Claims**
Executive Director sitting on the Marine London Executive and Global Marine Executive
- Personally handled the claim on the Costa Concordia, to date the largest ever claim to the marine market
- 2006-2009: Global Head of Marine Claims – Benfield Corporate Risk**
- Joined newly-formed subsidiary of Benfield Group specialising in Marine and Energy retail broking
 - Implementation of claims procedures and best practice standards for the new group
 - Responsibilities included marketing and production of new business worldwide including extensive travel to clients in Europe, USA and Asia
 - Provided consultancy service on claims or technical issues to clients including review of wordings/slips from a technical viewpoint
 - Internal auditor
- 1999-2006 **Dex/Thomas Miller Managing Agency, London**
2004-2006: Chief Operating Officer, DEX and Managing Director, TMMA
- Chaired DEX Advisory Council comprising ship-owner members
 - Involved in achieving ISO accreditation for DEX
 - Ensured good relationship with Capital Providers
 - FSA Approved Person
 - Represented DEX at Thomas Miller Board level and Operational level
 - Undertook regular review of CODEX wording and issued a new version for use in 2006
 - Wound up TMMA following withdrawal from Lloyd's and smooth transfer of run-off to PRO Syndicate Management

2002-2004: Claims Manager, Thomas Miller Managing Agency Ltd

- Additional role to Claims Director of Dex
- Delivered cost-effective claims management for Dex and syndicate 2241
- Member of Underwriting Committee

1999-2002: Claims Director, Dex

Founder member of Dex (specialist hull and machinery insurer formed by Swiss Re and Thomas Miller/UK P&I Club).

- Created and implemented procedures and standards for a P&I style claims service for hull business
- Co-writer of the CODEX marine hull policy form
- Extensive travel to potential and existing clients marketing DEX and the DEX product and service
- Established service standards with third party providers (surveyors, adjusters)
- Speaking at conferences within Europe, USA and Asia to promote the reputation of DEX
- Set up an arrangement in China for the provision of letters of undertakings for marine casualties

1995-1999

C E Heath Group, London

1999: Managing Director, Heath Claims Management

- Responsible for delivering the claim product for all classes of business handled by Heaths, managing a team of 50 claims handlers

1995-1999: Claims Director, Heath Martens Horner

- Responsible to the Board on all claims matters
- Motivation and leadership to substantially improve claims service
- Represented Heaths on London Marine Claims Brokers Committee
- Seconded to client in Venezuela to assist with risk analysis of their operations
- Member of a group to implement a complete restructure of claims across all classes and locations, achieving an overall cost saving of 20%

1986-1995

Willis Faber and Dumas, Ipswich/London

1994-1995: Executive Director

- Chair of internal working groups
- Representative of WFD on market committees

1993-1994: Claims Manager, International Reinsurance

- Responsible for all IRD claims (non-marine and marine treaty and XL, including direct marine claims for East of Suez), managing claims team in London and Ipswich, reporting directly to IRD Board
- Regular travel to South America and Asia

1990-1993: Divisional Director

- Liaison with clients, other Willis offices
- Travel to Europe and Asia
- Implementation/training of claims department to new IT system

1989-1990: Returned to Claims Department

- Responsibility of wider range of complex claims
- Consultancy services to mortgagee banks/DTI
- Attended 3 week Maritime Law Course at Southampton University

1988-1989: Placing Broker

- Placing marine liability risks within London market.

1986 (December): Marine Claims Broker/Correspondent (company transfer to London)

- London market broking
- Negotiation with clients, experts, underwriter, P&I Clubs
- Technical interpretation of wide range of marine clauses
- Heavily involved in Piper Alpha claims handling

1986 (January): Technical Clerk, Marine Claims, Ipswich

- Adjustment and negotiation of claims settlements
- Statistical recording

1983-1986

Guardian Royal Exchange Assurance, Ipswich

Cargo and personal effects claims handling

Hull underwriting; Yacht quotations; Declarations to surplus lines covers

Qualifications/Achievements

2014-present

International Group of P&I Clubs

Examiner for the IG professional exams

2004-present

International Marine Claims Conference (IMCC)

Co-Founder and Organiser

- Conference attracts 200+ delegates from leading marine insurance organisations worldwide. The success of the conference led to an invitation to IMCC to become an affiliate of IUMI in 2007
- Organised the conference since formation (except 2006/7)

2000

CEDR

Accredited Mediator

1984-1990

The Chartered Insurance Institute

1987 - 1990 Examiner Marine and Aviation Paper

1986-1988: Fellow - Reinsurance Branch

- John Ellams award for completion of FCII with greatest merit
- Taylor prize for best overall performance within local institute

1984-1986: Associate - Marine and Aviation Branch (four distinctions)

- 1st Suffolk College prize
- RAC Thomas prize for completion of Marine and Aviation Branch with greatest merit at one sitting
- BIBA prize for completion of ACII with greatest merit
- Beaumont prize for marine and aviation law
- Taylor prize for best overall performance within local institute

1981-1982

Jersey House Secretarial College, Cranbrook

London Chamber of Commerce and Industry Private Secretary's Certificate

1980-1981

Reading University, Reading

BSc Geological Geophysics

First year passed.

1973-1980

Kent College, Pembury

12 O Levels, 3 A Levels, 1 S Level